



Account Manager

Overview

At Diamond C, our purpose is to fuel the growth and success of our team-members, customers, and community abroad. We're committed to more – more process improvements, more sustainable manufacturing, and more opportunities for our team. As an Account Manager you will assist dealers with organizational skills, account strategies, and administrative responsibilities while ensuring a high level of customer satisfaction. The role will build effective relationships with dealers across the nation and have a strong focus on our foundational "Do Work, Love Strong" culture.

This position is located in Mt. Pleasant, Tx.

Responsibilities:

- Acts as a resource to dealers while building and strengthening relationships.
- Assists dealers with inventory levels, replenishment orders, and marketing plans
- Assist dealers with customer questions or issues that may arise.
- Develops and increases sales revenue to meet assigned targets.
- Stay up to date on industry trends and competitor product specs / programs to assist dealers with competitive comparison information.
- Limited travel may be required.

Qualifications:

- 2 years of B2B relationship management preferred.
- Industry knowledge preferred, not required.
- Associates Degree or higher preferred, not required.

We encourage and welcome applicants with any and all backgrounds, experiences, abilities, and competencies. All decisions regarding hiring, promotion, discipline, and discharge are based on qualifications, merit, and the needs of the business. We are an equal opportunity employer.