



Trailer Sales Associate

Overview:

At Diamond C, our purpose is to fuel the growth and success of our team-members, customers, and community abroad. We're committed to more – more process improvements, more sustainable manufacturing, and more opportunities for our team. As the Trailer Sales Associate you will sell and provide guidance Diamond C's line of trailers, directly to consumers. In this role, you'll build effective relationships with our customers and leaders across the business and have a strong focus on our foundational "Do Work, Love Strong" culture.

This position is located in Mt. Pleasant, Tx.

Responsibilities:

- Develops and maintains relationships with potential and existing clients in an assigned location.
- Identifies and analyzes customer preferences to properly direct sales efforts.
- Applies knowledge of trailer products and features to match the needs of clients.
- Collaborates with purchasing departments, managers, and other staff to confirm that orders are processed with accuracy and efficiency and that products are distributed properly.
- Identifies and analyzes customer preferences to properly direct sales efforts.
- Collaborates with Diamond C sales leadership to develop sales quotas and strategies.

Qualifications:

- Minimum 3 years' experience in the following.
- Excellent sales and negotiation skills.
- Thorough understanding of trailer products to be sold in order to meet customer's needs.
- Proven ability to build and maintain relationships with clients.

Apply online at www.diamondc.com/careers

We encourage and welcome applicants with any and all backgrounds, experiences, abilities, and competencies. All decisions regarding hiring, promotion, discipline, and discharge are based on qualifications, merit, and the needs of the business. We are an equal opportunity employer.